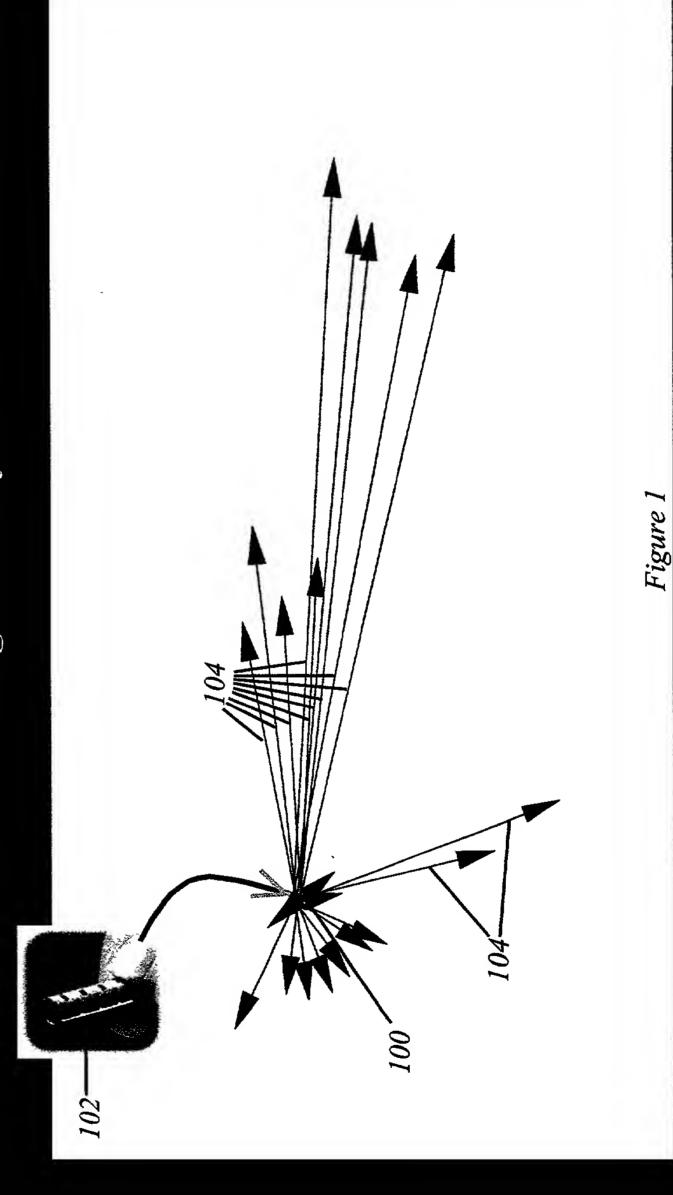
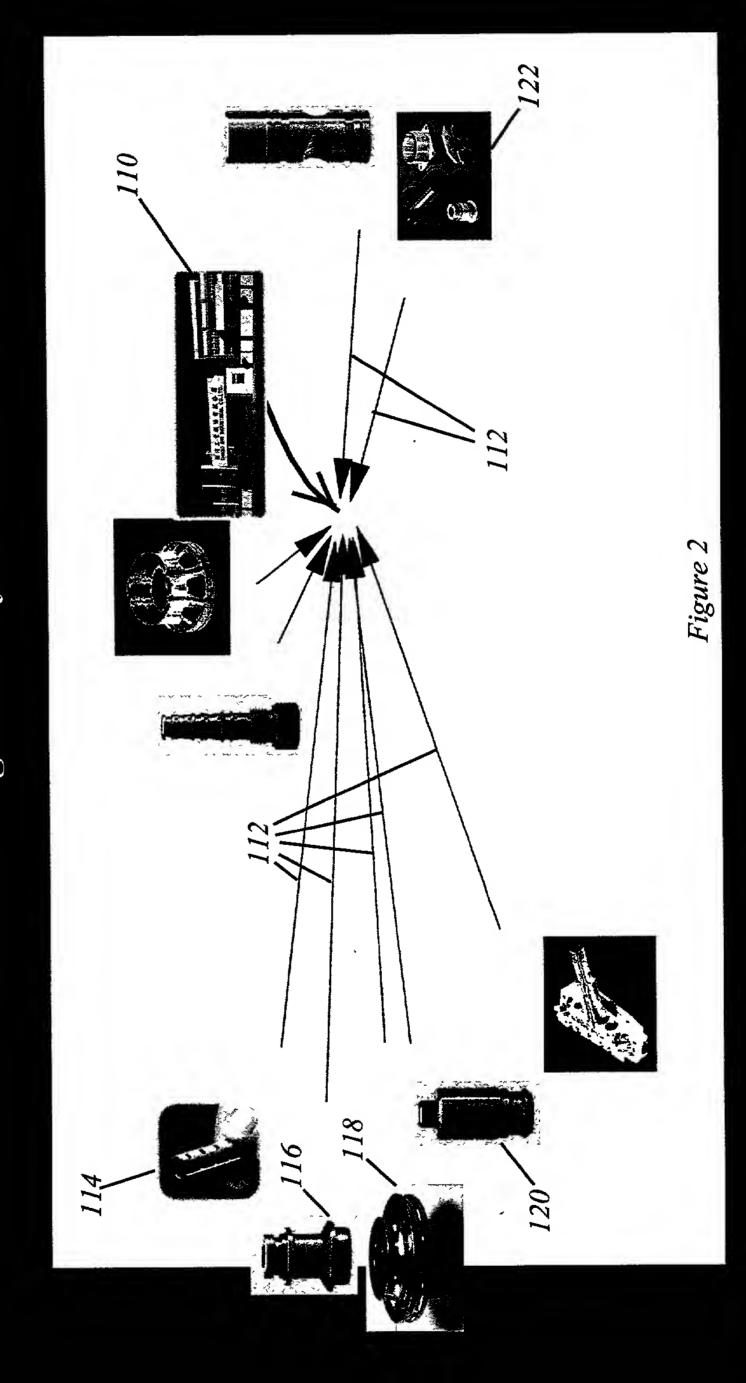
# Ideal coverage for Buyers and Sellers

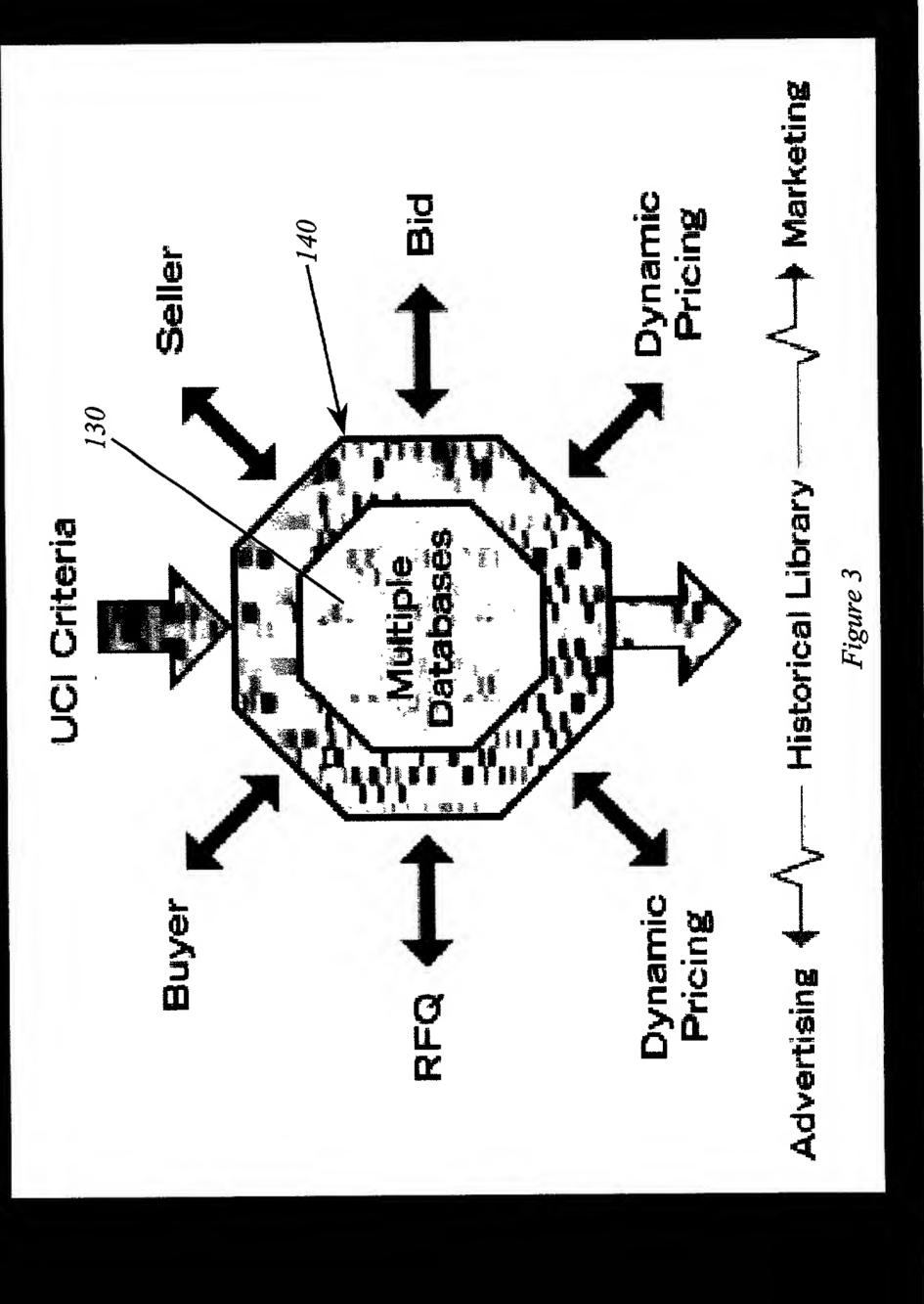


RFQsolutions provides immediate access to all Sellers world wide that exactly meet Buyer requirements and have specific capability to produce the components specified in the Request For Quote (RFQ). The ReQuitions System does the rest. The system makes the RFQ criteria and have the necessary capability. Members have the 'Notice of New RFQ". available to all members who meet the option of having RFQsolutions email " Buyer simply enters the RFQ and the

# Ideal coverage for Buyers and Sellers



Two clicks into the RFQsolutions Web site Sellers (Suppliers) can display "View Open RFQs. A display all RFQs are listed. The RFQsolutions System has predetermined that the Seller meets all criteria of the Buyers, the Seller has the necessary capability and the Buyers meet all requirements of the Seller



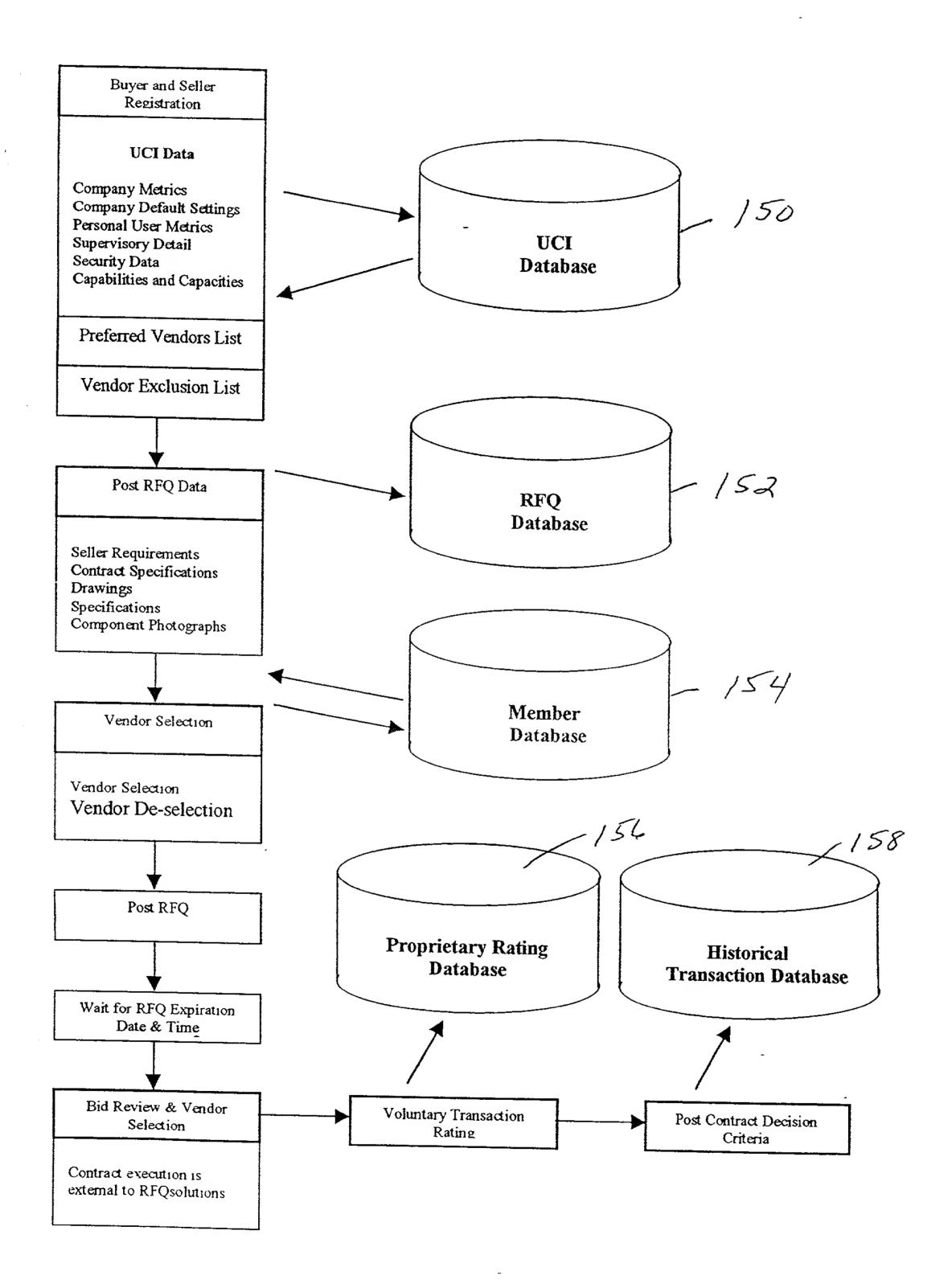
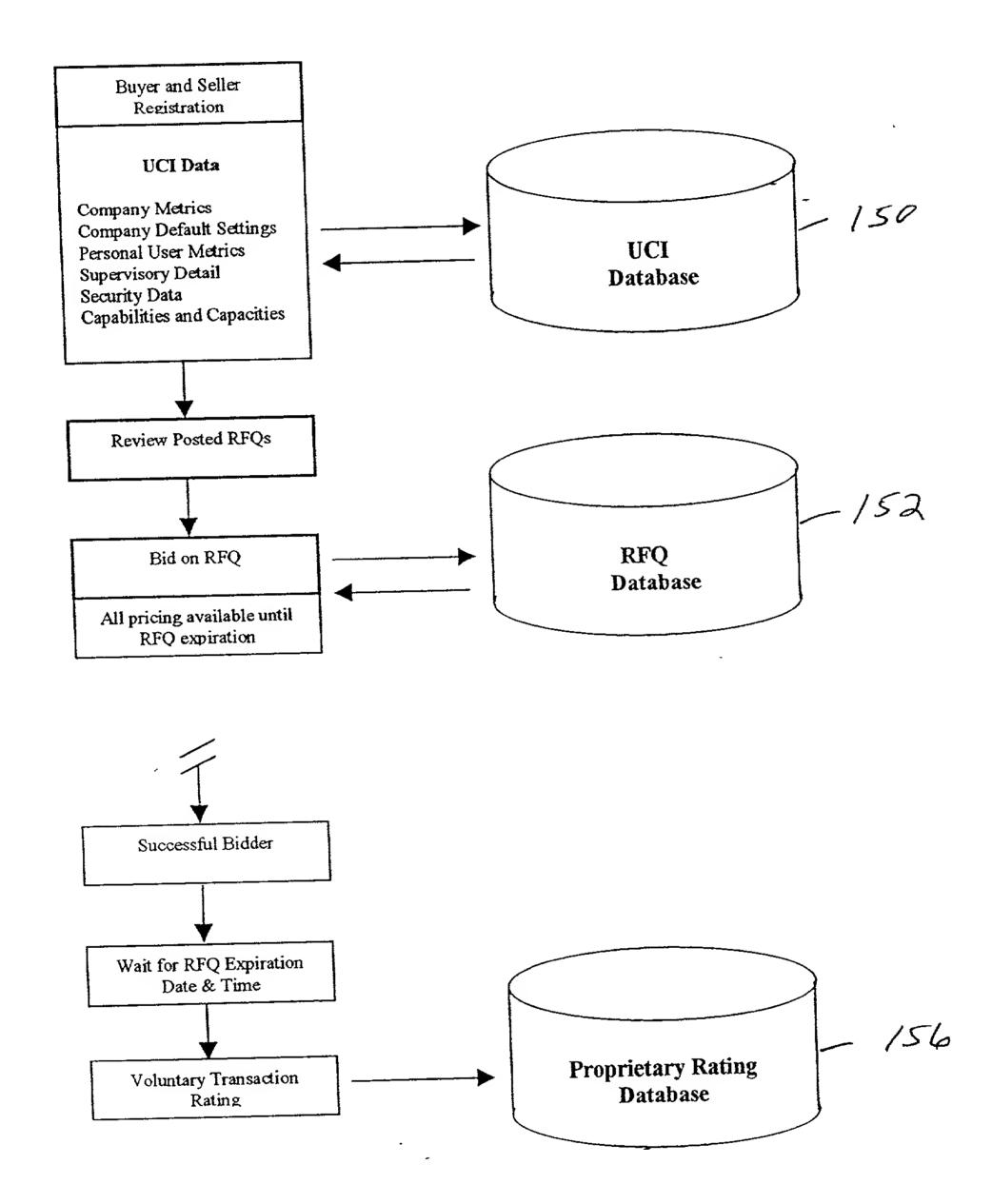
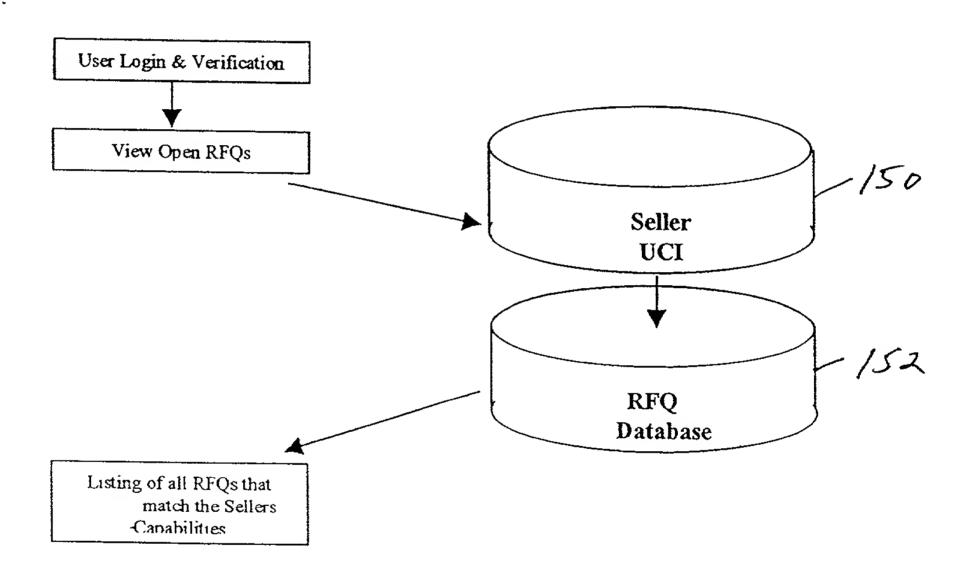


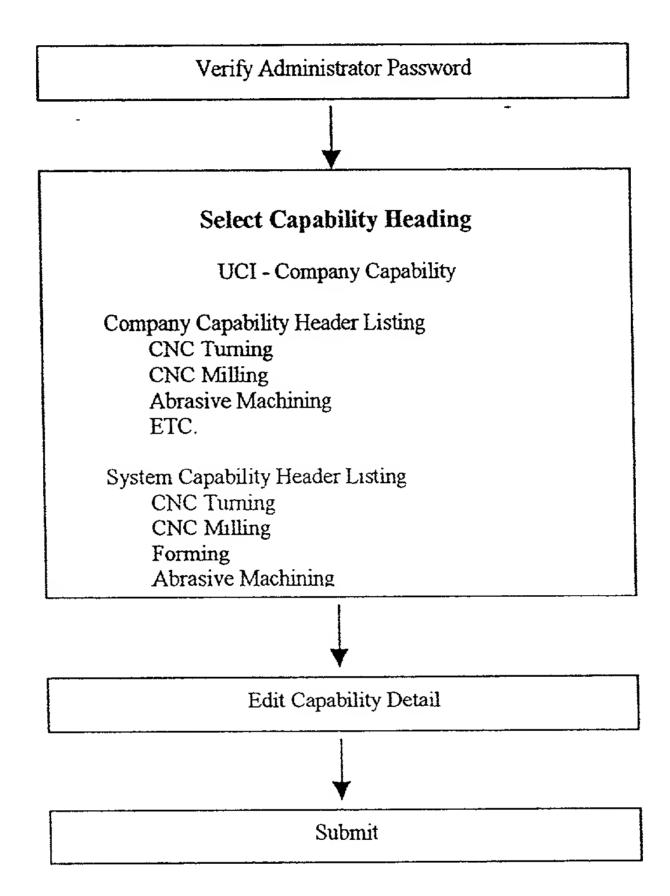
FIGURE 4a





UCI - Company Metrics - General
Name & Address
Web site URL
Contact Information; Key Individuals, Phone, Fax
Email Addresses; Sales, Marketing, Engineering, Purchasing
Financial Data; Bank, Annual Sales
Dunn & Bradstreet Number
Founding Date - Years in Business
Facility Size
Number of Employees
Unique Company Status (United States Only); Minority Owned Enterprise, Woman Owned Enterprise, Disadvantaged, Veteran Owned, Disabled Veteran Owned, Vietnam Veteran Owned
Industries Served
Geographic Area Served
Languages Spoken
Business References
Quality Systems Employed
Engineering Systems
Manufacturing Systems and Methods Employed
Production Service Categories Available
Process Capabilities and Capacities
Product Descriptors; products manufactured or services performed at this location
Company Awards & Certificates
Recent Press Releases and Articles
Recent Fiess Releases and Articles

### **Edit Company Profile Data**



UCI - Company Default Settings
Buyer Company Default Options for Seller Qualifications
Years in Business
Minimum Facility Size
Minimum Number of Employees
Geographic Area
Languages Spoken
Quality Systems Employed
Engineering Systems
Manufacturing Systems and Methods Employed
Unique Company Status (United States Only); Minority Owned Enterprise, Woman Owned Enterprise, Disadvantaged, Veteran Owned, Disabled Veteran Owned, Vietnam Veteran Owned
Production Service Categories Available
Mınimum Seller Quality Rating; Quality, Delivery, Price
Seller Company Default Options for Buyer Qualifications
Years in Business
Geographic Area
Languages Spoken
Minimum Buyer Quality Rating; Payment Rating
Buyer Company "Best Value" Criteria
Buyer Company Basic Purchase Criteria
Company Vendor Lists
Preferred Vendor
Excluded Vendors

UCI - Company Default Settings - Supplier Selection - Preferred V	endor List
Member ID	
Develop Preferred Vendor Lists	
Identify Lists by name, products, services, etc.	
Add Preferred Vendors for each list	
Preferred Vendor Data	
Preferred Vendor - RFQsolutions Identification Number	
Company Name	
Products	

UCI - Company Default Settings - Supplier Selection - Exclude	Vendors by List
Member ID -	
Develop Exclude Vendor Lists	
Identify Lists by name, products, services, etc.	
Add Exclude Vendors for each list	
Exclude Vendor Data	
Exclude Vendor - RFQsolutions Identification Number	
Company Name	
Products	

### FIGURE 10a

UCI - Company Default Settings - Supplier Selection - Exclude V	Vendors Totally
Member ID	
Develop Exclude Vendor List	
Exclude Vendor Data	
Exclude Vendor - RFQsolutions Identification Number	
Company Name	

UCI - Personal User Metrics - General
Buyer Default Options for Seller Qualifications
Years in Business
Minimum Facility Size
Minimum Number of Employees
Unique Company Status; Minority Owned Enterprise, Woman Owned Enterprise, Disadvantaged, Veteran Owned, Disabled Veteran Owned, Vietnam Veteran Owned
Geographic Area
Languages Spoken
Quality Systems Employed
Engineering Systems
Manufacturing Systems and Methods Employed
Product Descriptors; products or services performed at this location
Minimum Seller Quality Rating; Quality, Delivery, Price
Seller Default Options for Buyer Qualifications
Years in Business
Geographic Area
Languages Spoken
Minimum Buyer Quality Rating; Payment Rating
Buyer "Best Value" Criteria
Buyer Basic Purchase Criteria
Vendor Lists
Preferred Vendor
Excluded Vendors
Member Usage Options
Email Advisor for New Work
Email Advisor for receipt of a Lower Bid
Turn off Targeted Marketing (Banners) - Permission Advertising
Turn off Help "Mouse Overs"

UCI - Personal User Metrics - New Member Training	
Individual Member ID	
Individual Registration Date	
Training Completed	
Training Revision	
Training Modules, Viewed a,b,c,d,e,f,g,h,I,j,k,l,m,n,o,p,q,r,s,t,u,v,w,x,y,z	
Training Modules, Date Viewed a,b,c,d,e,f,g,h,I,j,k,l,m,n,o,p,q,r,s,t,u,v,w,x,y,z	

UCI - Personal User Metrics - New Member Testing	
Individual Member ID	
Individual Registration Date	
Testing Completed	
Test Revision	
Test Modules, Completed a,b,c,d,e,f,g,h,I,j,k,l,m,n,o,p,q,r,s,t,u,v,w,x,y,z	
Test Modules, Date Completed a,b,c,d,e,f,g,h,I,j,k,l,m,n,o,p,q,r,s,t,u,v,w,x,y	,Z

UCI - Personal User Metrics - Proprietary Rating System - Buyer	
Rating ID (automatic)	
Member ID (Buyer)	
Transaction ID -	
Rater Member ID (Seller)	
Rating Date (automatic)	
Proprietary Rating System - Buyer	
Timely Pay a - Fast Pay, b - Per Terms, c - Slow Pay	
Quality of Interaction; a - Professional, b - Normal, c - Troublesome	

UCI - Personal User Metrics - Proprietary Rating System - Seller	
Rating ID (automatic)	
Member ID (Seller)	
Transaction ID	
Rater Member ID (Buyer)	
Rating Date (automatic)	
Proprietary Rating System - Seller	
Quality Rating; 10 - Best, 1 - Worst	
Delivery Rating; 10 - Best, 1 - Worst	
Price Rating; 10 - Best, 1 - Worst	
Quality of Interaction; a - Professional, b - Normal, c - Troublesome	

UCI - Personal User Metrics - Proprietary	Rating System - Buyer
Individual Member ID	
Member ID (Buyer Company)	
Proprietary Rating System - Seller	
Quality Rating Percent	
Delivery Rating Percent	
Price Rating Percent	
Quality of Interaction Percent	

UCI - Personal User Metrics - Supplier Selec	tion - Preferred Vendor List Name
Individual Member ID	
Member ID (Buyer Company)	
Preferred List ID	
List a - List Name	
~	•

### FIGURE 17a

UCI - Personal User Metrics - Supplier Selection - Preferred	Vendor List
Individual Member ID	
Member ID (Buyer Company)	
Preferred List ID	
List a - Member ID (Vendor)	

### FIGURE 17b

UCI - Personal User Metrics - Supplier Selection - Exclude Vendors	
Individual Member ID	
Member ID (Buyer Company)	
Exclude List ID	
List Member ID (Vendor)	

UCI - Personal User Metric	s - Buyer Basic Purchase Criteria
Individual Member ID	
Member ID	
Ship to Address	
Bill to Address, Contact	
Terms of Payment, method	
Insure Shipment, amount	
Carrier	
First Delivery ARO, 6 weeks	

UCI - Personal User Metrics - Member Usage Options
Individual Member ID
Member ID
Email Advisor for New Work
Email Advisor for receipt of a Lower Bid
Turn off Targeted Marketing (Banners) - Permission Advertising
Turn off Help "Mouse Overs"

### UCI - Personal User Metrics - Buyer Default Options for Seller Qualifications Individual Member ID Member ID Years in Business Minimum Facility Size Minimum Number of Employees Unique Company Status; Minority Owned Enterprise, Woman Owned Enterprise, Disadvantaged, Veteran Owned, Disabled Veteran Owned, Vietnam Veteran Owned Geographic Area Languages Spoken Quality Systems Employed **Engineering Systems** Manufacturing Systems and Methods Employed Product Descriptors; products or services performed at this location Minimum Seller Quality Rating, Quality, Delivery, Price

UCI - Personal User Metrics - Seller Default Options for E	Buyer Qualifications
Individual Member ID	
Member ID	
Years in Business	
Geographic Area	
Languages Spoken	
Minimum Buyer Quality Rating, Payment Rating	

UCI - Personal User Metrics - Don't Show Feature					
Individual Member ID					
Member ID					
Don't Show RFQ ID					
RFQ ID Expiration Date					
-					

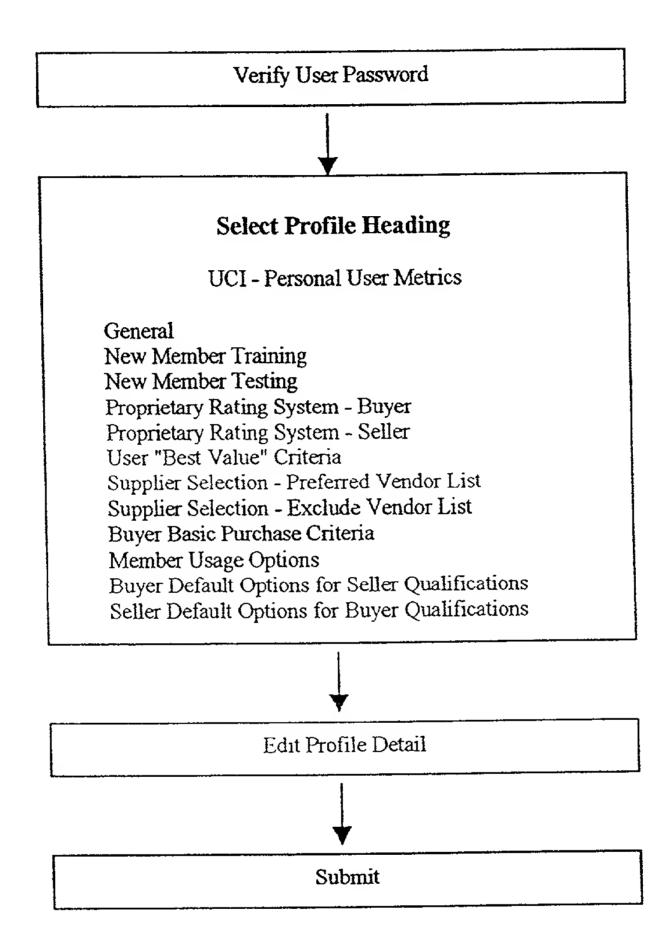
UCI - Supervisory Detail					
Member ID					
Supervisor (Individual Member ID)					
Subordinate (Individual Member ID)					

### FIGURE 24

UCI - Security Data, Individual					
Member ID					
Individual Member ID					
User Name					
Password					

### FIGURE 25a UCI - Security Data, Company Administrator Member ID Company Administrator (Individual Member ID) Administrator Password

### Edit User Profile Data



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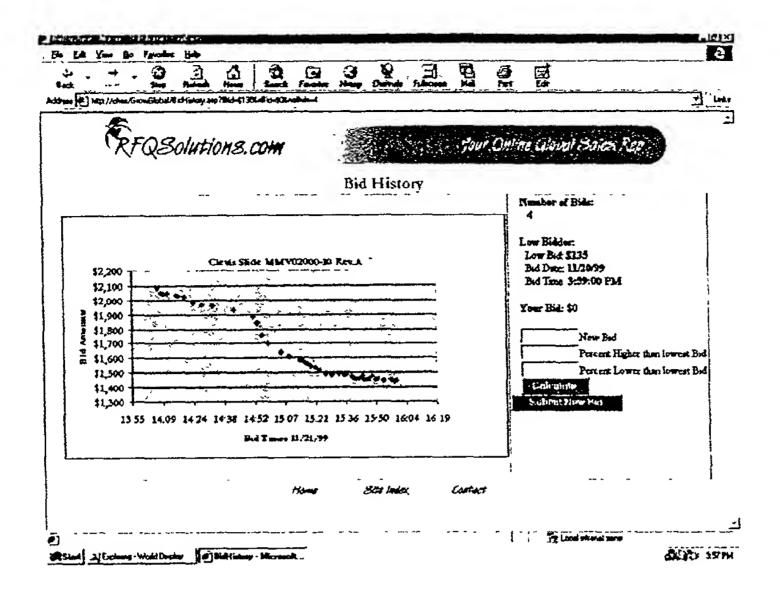
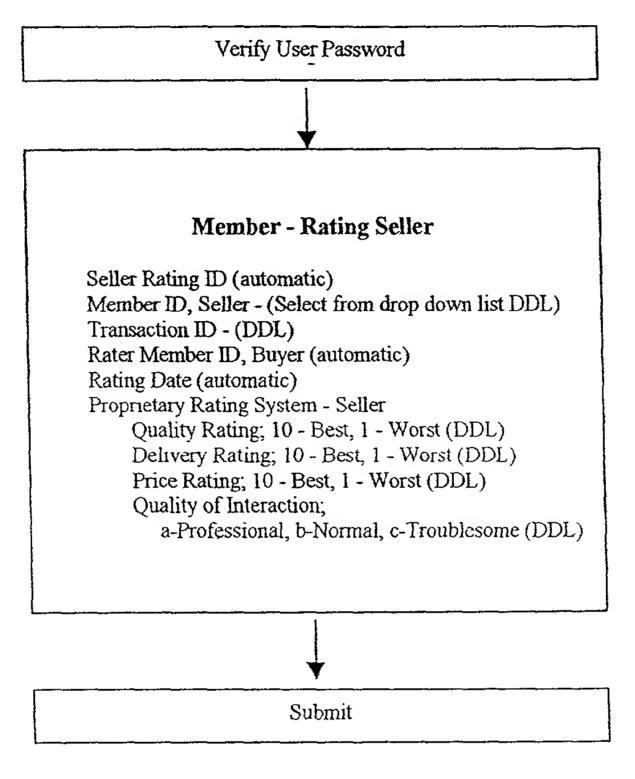


FIGURE 28

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	\$		15-6-5			10 32.00		2.4
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	1 V COU	RHUHOLUUM	72	Section 1				
			Bid D	etail				
de Very Sales	A STATE OF THE STATE OF	and the second second	1 10 10 10 10 10	adio Nati	-	Carried St.	10.00	CATESTICAL CONTRACTOR
250	Service Services	All the second		and the same of		West A. S.	STATE OF	and the street
11/20/99	3:59:00 P)4	ATL Produces			48	USA	\$1,437	0%
11/20/99	3.54:00 PM	Pace Industres de Mood	:0.5 A de C7		45	Mirroco	\$1.442	0 36%
11/20/99	4:00:00 PM	Han Loro International Co	<u> 10</u>		43	Tarwer	\$1,442	0 36%
11/20/99	3:57:30 PM	Jan Jose Precises Mach	nne Co Led		39	Teswan	\$1,448	0 79%
11/20/99	34430 PM	Jan Juo Preceson Mach	me Co. isd		39	Tanvan	\$1,450	0.93%
11/20/99	3,50 00 PM	ATT Products	-		48	AZU	\$1,450	0 93%
11/20/99	3:51:00 PM	Han i wa kiere moray C	om-		43	Taewan	\$1,452	1 07%
11/20/99	3-46-00 PM	Pace Industries de Mera	o SA de C !		45	Memco	\$1,454	1 21%
11/20/99	34030 234	Han Leo Isternational C	orp	-	43	Taswan	\$1,456	1 35%
11/20/99	3:42:00 PM	ATL Produce			48	USA	\$1.458	1 50%
11/20/99	34700 F34	Han Len International C	202		43	Tarwan	\$1,458	1 50%
11/20/99	3:39:30 PM	Pace Industries de Merc	co. St. de CV		45	Memoco	\$1,462	1 78%
11/20/99	3.38.30 PM	ATL Products		-	48	USA	\$1,470	2 35%
11/20/99	348.00 PM	Torng by ladistral Cor	r.		N/A	Tarvan	\$1,472	2 49%
11/20/99	3-4330 PM	Torne Jye Industral Cor	Ž		1VA	Tanan	\$1,474	2 63%
11/20/99	3 34:30 PM	Jan Jaro Precision Mac			39	Termen	\$1 480	3 05%
11/20/99	3 29 00 PM	Jan Jyso Precision Mac	<del></del>		39	Teres	\$1,482	3 20%
	3 36 00 PM	Han Lan isternational	•		43	Terrer	\$1,485	3 34%

### Proprietary Rating System - Rating Seller



### **Proprietary Rating System - Rating Seller**

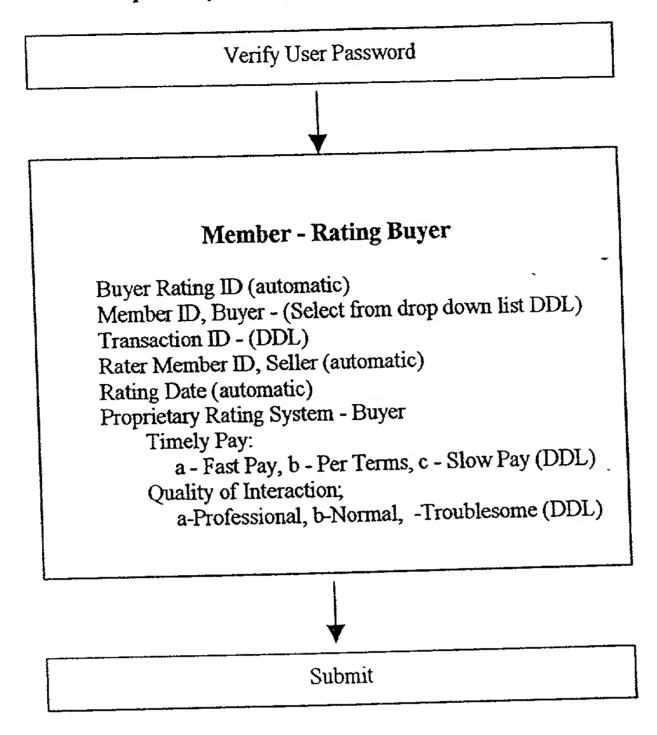


FIGURE 31

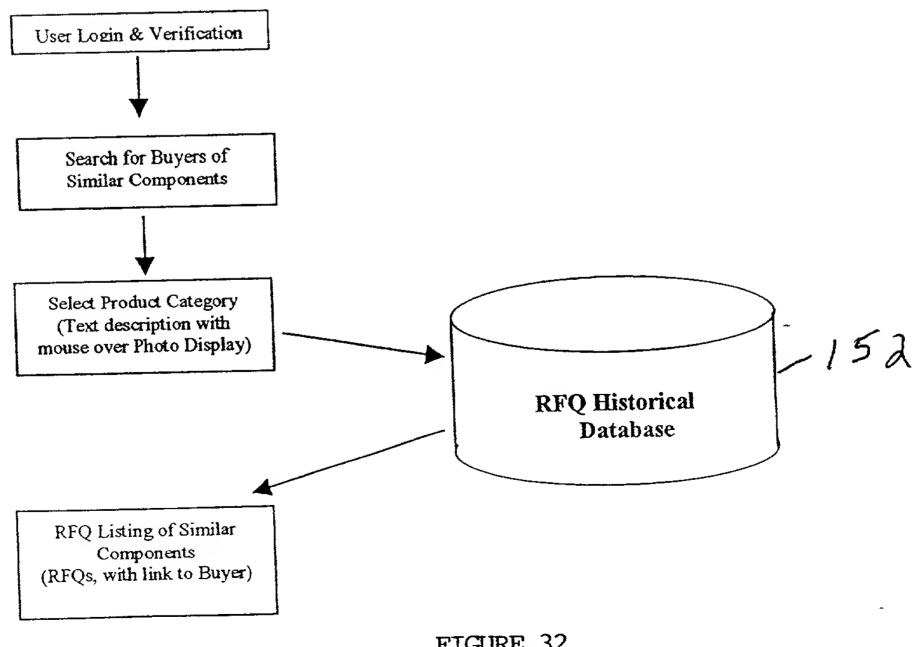


FIGURE 32

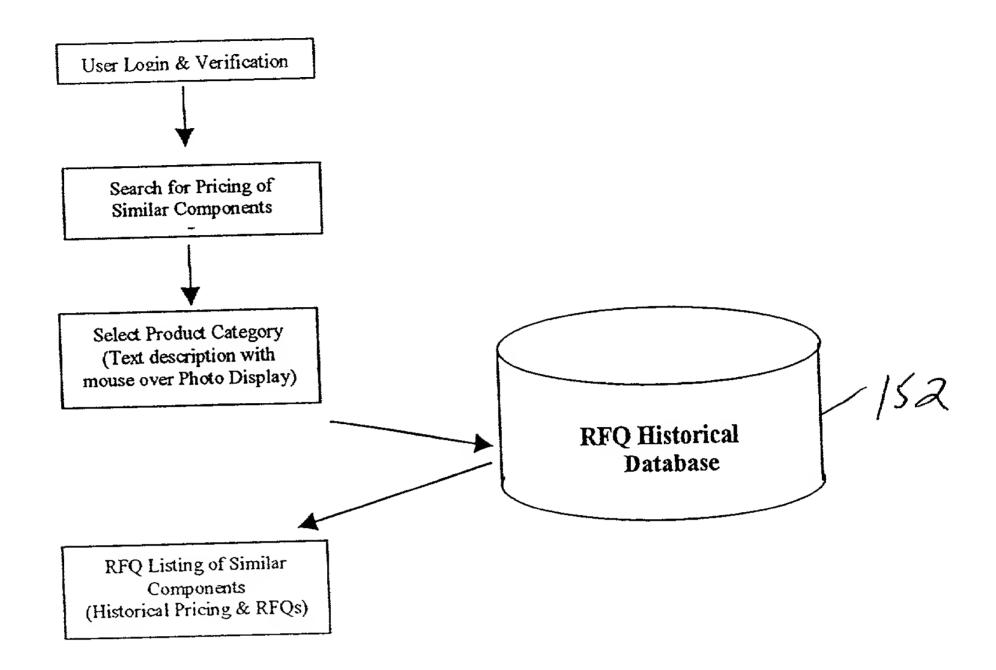


FIGURE 33

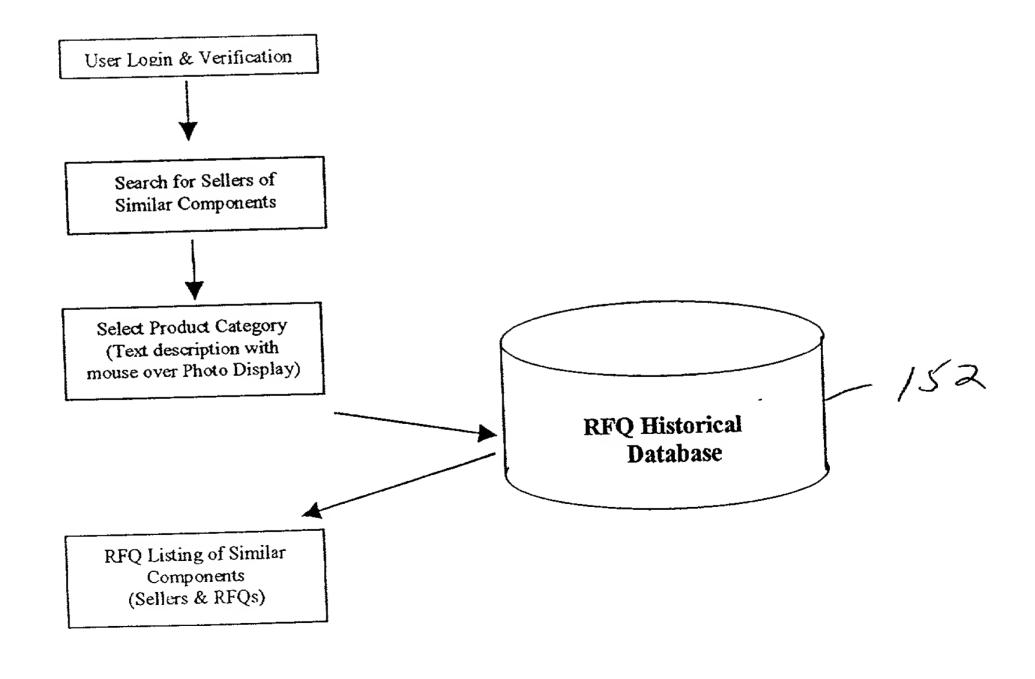
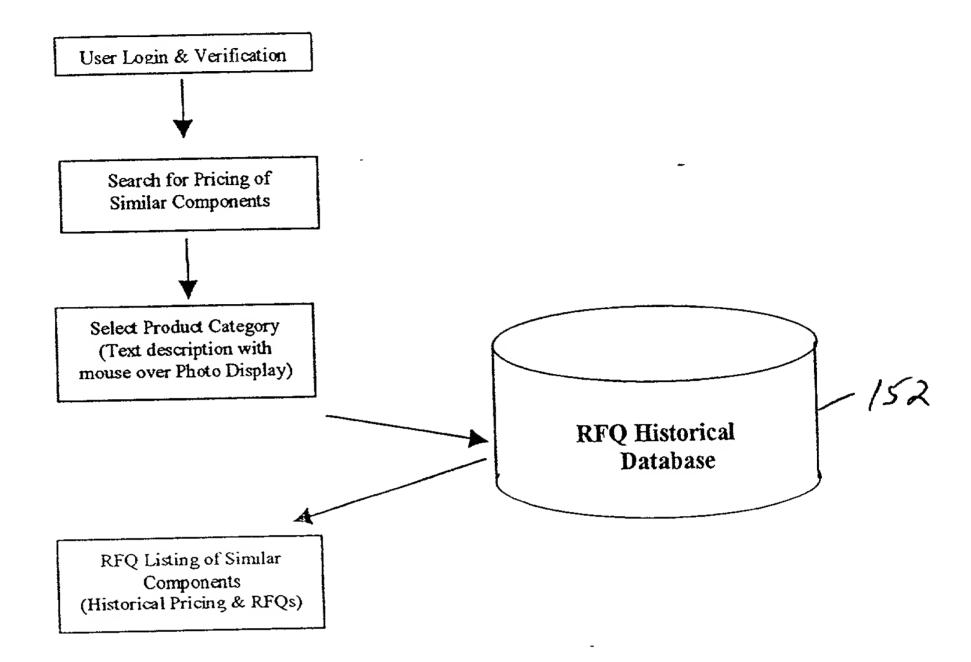
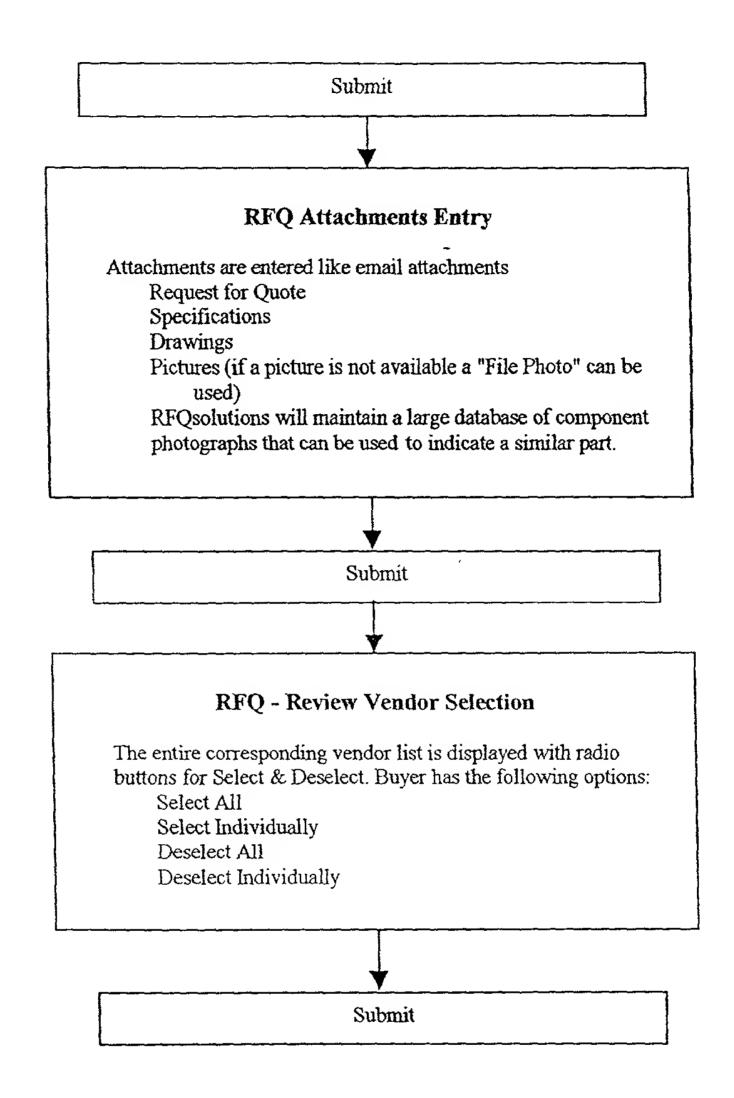


FIGURE 34





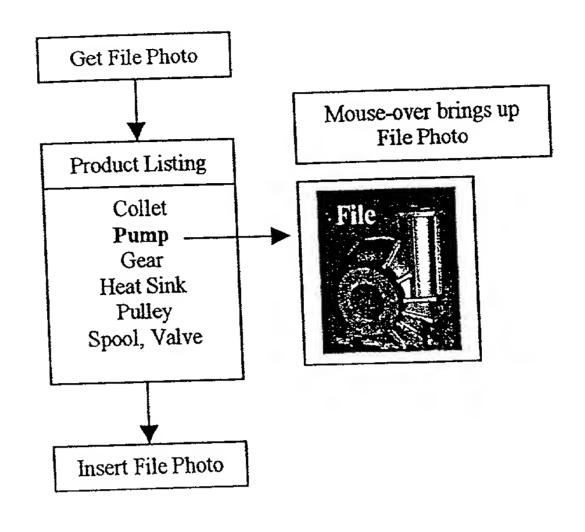


FIGURE 37

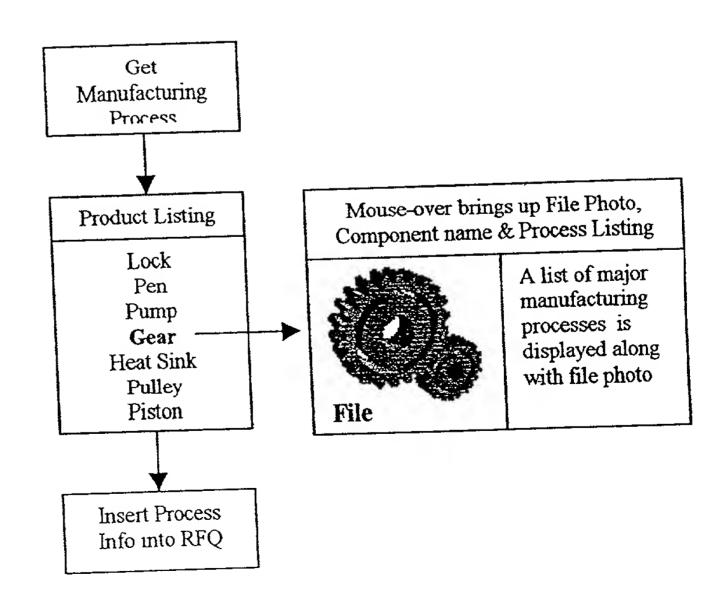
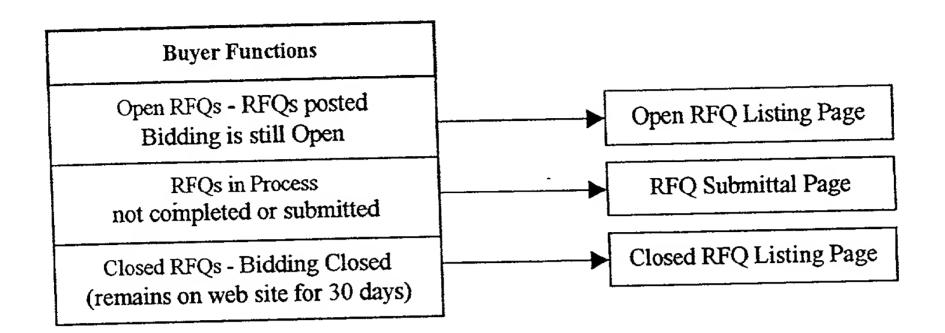
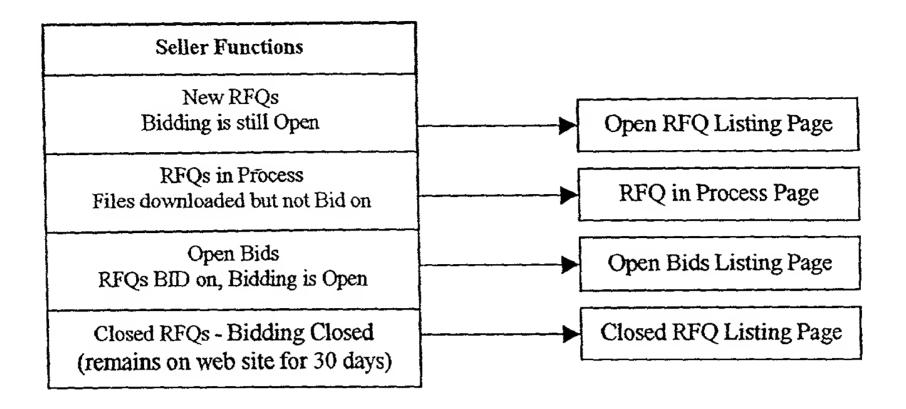


FIGURE 38



THE STATE OF THE S



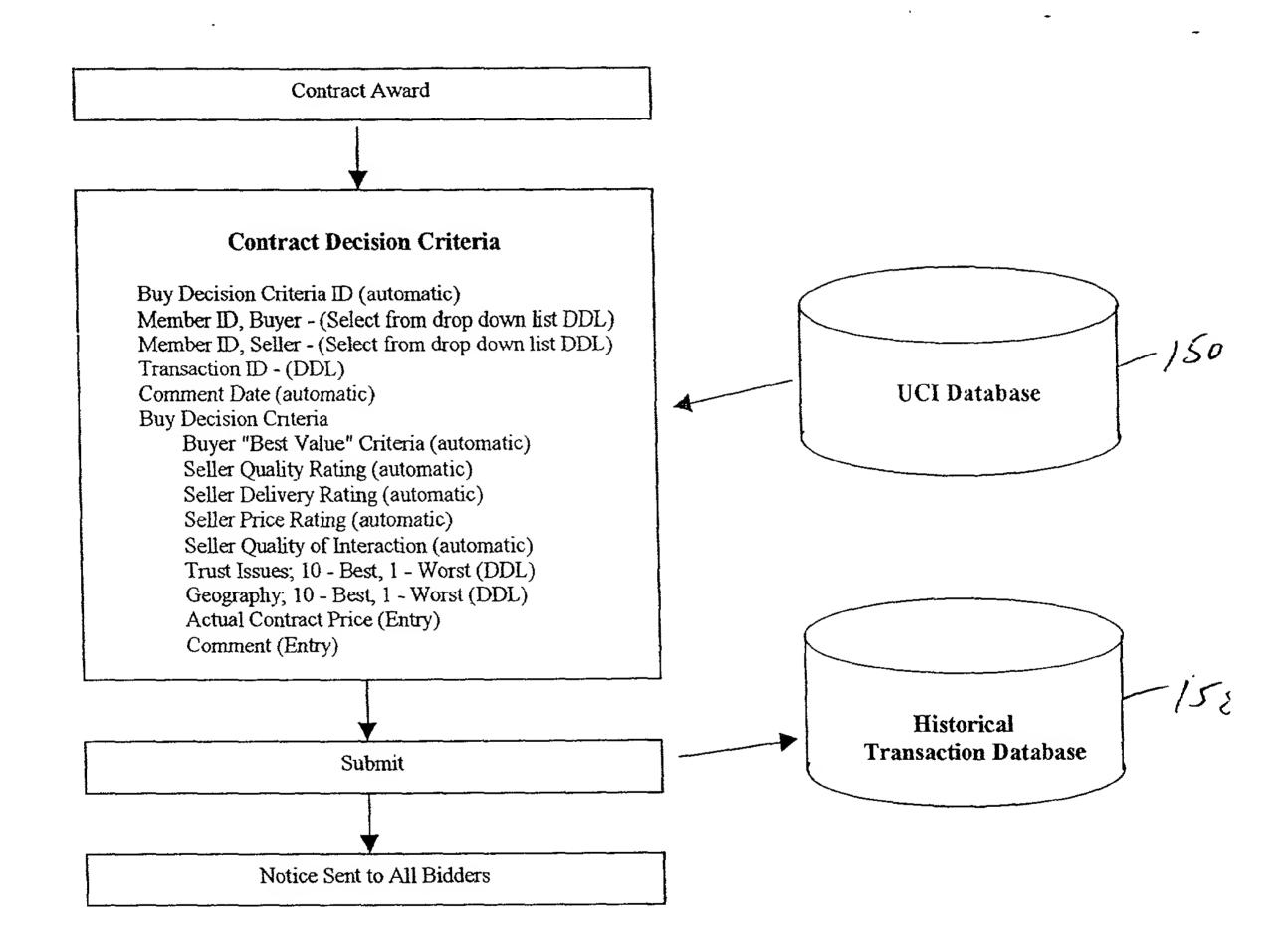


### RFQSolutions, com

### Your Online Global Sales Rep

# A Open Job Listing for: Torng Jye Industrial Corp

First Delivery: 4 weeks ARO Quote Posted: 9/21/99 Quote Due Date: 1/12/00 10:00:00 AM	Quotes Scheduled: 6 Quotes Received: 3 Low Bid: \$775	First Delivery: 10 weeks ARO Quote Posted: 9/21/99 Quote Due Date: 1/14/00 9:00:00 AM	Quotes Scheduled: 11 Quotes Received: 7 Low Bid: \$25,000	First Delivery: 10 weeks ARO Quote Posted: 9/22/99 Quote Due Date: 2/11/00 10:00:00 AM	Quotes Scheduled: 12 Quotes Received: 3 Low Bid: \$112,000	First Delivery: 12 weeks ARO Quote Posted: 9/30/99 Quote Due Date: 1/18/00 10:00:00 AM
Description: Mill, Medium Material: Aluminium Size: 5" x 5" x 5"	Order Qty: 10 Delivery: 10 per One Shipment Estimated Order Value: \$800	- E -	Order Qty: 240 Delivery: 20 per Month Estimated Order Value: \$26,000 Customer: USA	Description: Mill, Medium Material: Steel Size: 12" x 12" x 6"	Order Qty: 600 Delivery: 50 per Month Estimated Order Value: \$105,000 Customer: USA	Description: Mill, Medium Material: Aluminium Size: 12" x 18" x 8" Order Qty: 120



### **Building Trust Relationships**

### RFQsolutions - Member Profile

Photographs

Facility

Equipment

Product

Management Team

Quality of the Management Team Financial stability

Length of time in business

Size of business measured in annual sales, number of employees, and size of facility

Quality systems in place and Quality Ratings

Production methods in use

Age and type of equipment Overall appearance of facility

Business references

### Member Web Site (Mandatory Information)

Photographs

Facility

Equipment

Product

Management Team

Quality of the Management Team

Overall appearance of facility

Business references

### **Independent Third Party Ratings**

Dunn & Bradstreet

Better Business

RFQsolutions' Members

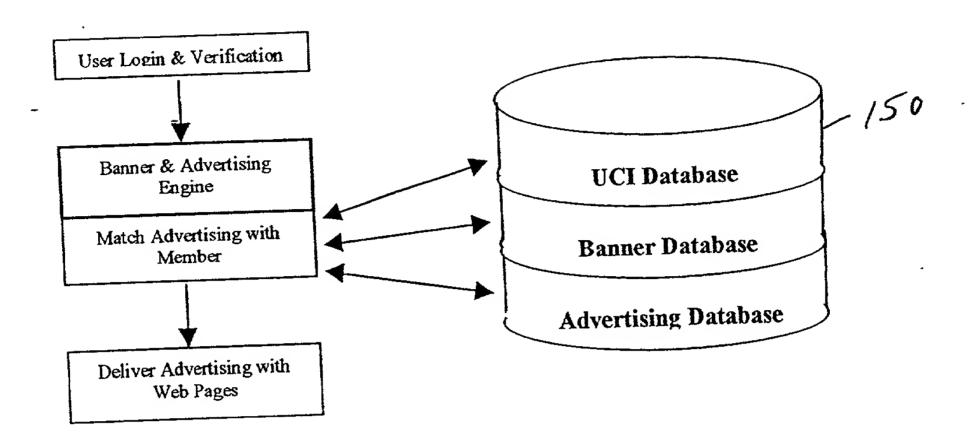


FIGURE 44

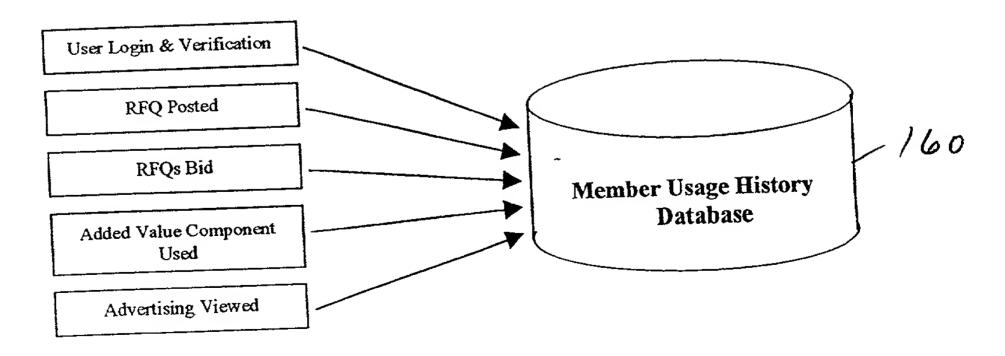


FIGURE 45

